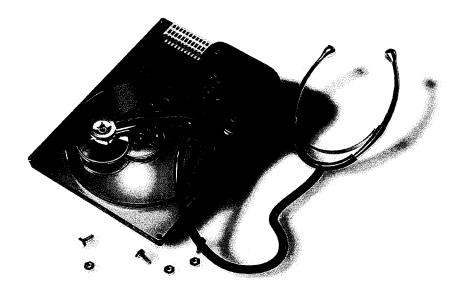
2009 EXHIBIT\_1 DATE 3/6/69

# HealthShare Montana



Legislature Information Packet 1/28/2009

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HealthShare Montana (HSM) is among the broadest and most diverse organizations of healthcare leaders and stakeholders in Montana. Its 21 member board includes representatives from state government, major payers, consumer groups, large and small healthcare facilities and individual physicians. It includes 55 participating organizations and has received a resolution of support from the Montana Medical Association.

HealthShare Montana's mission is to support the health of all Montanans through the development of statewide health information exchange (HIE) infrastructure. The infrastructure will have the capacity to support health information delivery to the point-of-care, enable point-of-care clinical decision support to assist with preventive care and management of chronic illness, will allow performance reporting and will enable electronic prescribing with medication reconciliation.

HIE capabilities will be developed according to requirements that will allow its eventual inclusion as a National Health Information Exchange (NHIE) site representing the State of Montana in the National Health Information Network (NHIN).

### The National Governors' Association:

An October 2007 report to the National Governors' Association (NGA) from its Health Information Communication and Data Exchange Taskforce included the recommendation that by the end of 2008 each state should "develop and test exchange architectures incorporating existing and approved standards." This HealthShare Montana initiative allows Montana to begin implementing the operational recommendations of the NGA Taskforce. Governor Brian Schweitzer recently stated "that national studies show medical costs could decrease by up to 30% if we had electronic medical records." (www.montanasnewsstation.com, August 20, 2008.)

# The Continuity of Care Record (CCR):

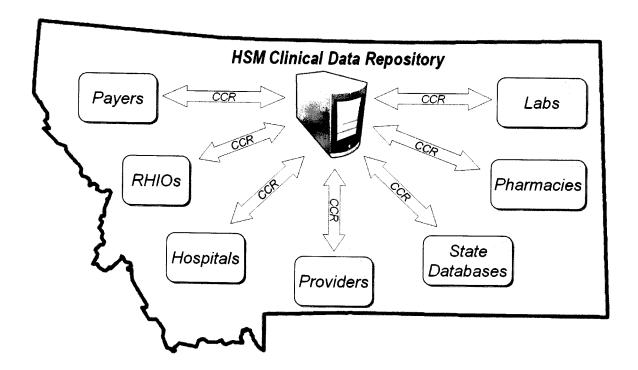
CCR is a national standard which is rapidly becoming one of the most effective methods for conducting HIE among organizations, physicians and patients. In place of the complex and costly data standardization and information systems integration often needed at the enterprise level of operations, CCR is both a content and a technical standard that allows the exchange of essential healthcare information among loosely-coupled systems. The CCR can be thought of as an electronic envelope allowing a core set of the most relevant health information about any individual to be securely shared through any web browser. It can contain information from many clinical documents including but not limited to problem lists, medication lists, laboratory results,

progress notes, history & physicals, discharge summaries and procedure reports. It can also include record locators and links to the more comprehensive information available in contributing systems.

HSM's extensive evaluation of the different models of health information exchange being used around the country led it to focus on CCR-based hybrid architecture as a simple and sustainable solution to HIE. Hybrid architecture means that the CCR extract of information is centralized for exchange and analysis while all other information remains in its originating system. The CCR-based system being proposed by HSM is designed to work with, not to replace, whatever HIT infrastructure is present in participating organizations and healthcare sites.

As an example of a successful CCR-based information exchange, The Northern Illinois Physicians for Connectivity is a CCR-based health information exchange that received the 2007 "Towards the Electronic Patient Record" CCR Award. An article in Bio-IT World following the award noted "It could be that the CCR is the only business model that works for a RHIO."

The State of Florida is using CCR and hybrid architecture as a vehicle for health information exchange among many collaborating organizations. The Florida Health Information Server takes CCR exports from multiple systems around the state including RHIOs, payor databases, government databases and various miscellaneous databases for centralized information analysis and sharing among participants. Closely following the Florida model, the graphic below illustrates the proposed HSM architecture.



Consistent with an HSM project designed to communicate among but not to replace existing local and regional systems, Governor Schweitzer stated that "today there are several systems that are being deployed around the state. We're looking for a single

system that is able to communicate with all of the different systems across Montana." (<a href="https://www.montanasnewsstation.com">www.montanasnewsstation.com</a>, August 20, 2008.)

Most recently, and perhaps most dramatically for proponents of the CCR standard, Google Health has chosen it as the underlying communications standard for its Personal Health Record initiative launched earlier this year. Using CCR, the developing HSM system will be able to exchange information with Google Health or with any CCR-compliant PHR to vastly widen its information sources and recipients for HIE.

Information contained in the CCR is exchanged through a clinical data repository (CDR) that provides the basis for disease management and population health analysis, analogous to a project currently being proposed by the American Academy of Family Practice (<a href="http://www.centerforhit.org/PreBuilt/AAFP-CDR-RFI-RFP.pdf">http://www.centerforhit.org/PreBuilt/AAFP-CDR-RFI-RFP.pdf</a>). The patient summary records contained in the resulting CDR can be queried for information exchange, used to populate a personal health record (PHR), used to reconcile medications from different providers, analyzed for population health at any geographical level including practice level, or used to provide clinical decision support at an individual patient's point-of-care.

# What will a state-wide CCR-based CDR give to Montana?

- Safer and better quality healthcare because providers will have the right information in the right place and at the right time (HIE) to make better decisions that can reduce medical errors and improve treatment outcomes.
- Information exchange that also allows data to be aggregated and analyzed for powerful disease management capabilities that can be used to improve healthcare outcomes and so reduce cost and increase access to care.
- A cost-effective mechanism for Montana healthcare providers without full EHR systems to participate in HIE, obtain improved disease management capability including point-of-care decision support, use electronic prescribing and comply with Federal data reporting initiatives.
- A link to Personal Health Records (PHR) that can allow people to keep secure and easily accessible records of their own health information, more actively engaging the patient in the healthcare process.
- Disaster preparedness that creates centralized back-up of essential medical records. During hurricane Katrina medical records were destroyed when left behind to face the storm; devastating the delivery of care and costing millions.
- The ability to develop a state-wide NHIE that will allow Montana to participate in the evolving NHIN.
- Provide health information technology infrastructure and the critical data analysis capabilities that will assist Montana healthcare providers to effectively participate in the evolving healthcare delivery system reforms proposed by Senator Max Baucus in his Call to Action, Reform 2009.

# Funding:

HSM Board and Workgroup members all serve as volunteers. HSM stakeholders have contributed approximately \$50,000 in cash, and vastly more in time, over the past two years to assist with start-up operating needs.

The project budget for 2009 – 2011 addresses two components: HSM operations and information technology costs. The estimated two year total is \$1.5M for both general HSM operations and for the CCR-based HIT system to be deployed in its first phase to up to 100 providers.

The Children, Families, Health, and Human Services Interim Committee of the Montana legislature has recommended that HSM receive funding and Governor Schweitzer has included \$750,000 in his budget that can be used for this purpose. Senators Baucus and Tester have included a \$750,000 earmark for HSM in pending Federal legislation. HSM stakeholders will be requested to contribute funds to sustain basic operations until state and federal funding become available in late 2009.

#### **Current Workgroup Activity:**

#### **Clinical Workgroup:**

The Clinical Workgroup will determine project priorities for (1) the order of implementation of the many possible functional capabilities discussed above and (2) the types of data imported to the CCR during the various phases of the project.

# **Privacy and Security Workgroup:**

Based upon the Markle Foundation's Connecting for Health M, Common Framework for Networked Personal Health Information (<a href="http://www.connectingforhealth.org/phti/">http://www.connectingforhealth.org/phti/</a>) the Privacy and Security Workgroup is developing Montana-specific procedures and documents intended to safeguard the privacy and use of personal health information.

### **Financial Workgroup:**

The Financial Workgroup will determine the business plan and detailed sustainability requirements necessary to support the clinical priorities and outputs defined by the Clinical Workgroup.

#### Contact Information:

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# **HealthShare Montana Board**

Member

**Position** 

\* Kristin Juliar
\*Dwight Hiesterman
\*Greg Drapes
\*Keith Wolcott

\*Keith Wolcott Treasurer

\*Mike Foster Legislative Workgroup

\*Chris Stevens Technology Workgroup

\*Mike Schweitzer, MD Clinical Workgroup

\*Jan VanRiper

Privacy and Security Workgroup

Member

Title

Chair

Vice-Chair

Secretary

Lil Anderson

CEO/Health Officer

Tanya Ask Jan VanRiper Gail Briese-Zimmer

Candy Deruchia

Dwight Hiesterman, MD

**Greg Drapes** 

Mike Foster

Kristin Juliar

Steve McNeece

William Reiter, MD

David Kibbe, MD

Chris Stevens

Cherie Taylor

Mark Wakai

G. Brian Zins

Kami Syvertson

Mike Schweitzer, MD

Jack King

Bob Olsen

VP of Government Affairs

Consultant

Administrator, Office of Planning, Coordination &

Analysis

Dick Clark CIO

Director of Information Services

CEO

Regional Director of Advocacy

Clinical Consultant

Director

**Executive Director** 

CEO

Vice President
Chief Medical Officer

Medical Director, Peri-operative

Services

Senior Advisor

Vice President and CIO Information Systems Analyst

CEO CEO

Exec. Vice President and CEO

Affiliation

Yellowstone City/County Health

Department/Deering Community Health Center

BC/BS

East Carolina University

Department of Health and Human Services

State of Montana Information Technology

Services Division

Kalispell Regional Medical Center

Monida Healthcare Network

St. Vincent Healthcare

Mountain-Pacific Quality Health

Montana Office of Rural Health/AHEC Northcentral Montana Healthcare Alliance

Community Hospital of Anaconda Montana Hospital Association Community Hospital of Anaconda

St. Vincent Healthcare

American Academy of Family Physicians

Billings Clinic

Bozeman Deaconess Hospital Northern Rockies Medical Center Rocky Mountain Health Network Montana Medical Association

#### **Current Stakeholders**

- BC/BS Blue Cross/Blue Shield
- Benefis Healthcare
- Big Horn Hospital Association
- Billings Clinic
- Bozeman Deaconess Hospital
- Community Hospital of Anaconda
- Community Medical Center of Missoula
- DPHHS Department of Public Health and Human Services
- Employee Benefit Management Services, Inc.
- Fallon Medical Complex
- Glacier Community Health Center
- Great Falls Clinic
- HealthCenter Northwest
- Heath-e-Web
- Holy Rosary Healthcare
- InfoMine of the Rockies, Inc.
- Ingenium Data Technics, Inc.
- Kalispell Regional Medical Center
- MAHCP (Montana Association of Healthcare Purchasers)
- Marcus Daly Memorial Hospital
- Marias Medical Center
- MHA Montana Hospital Association
- MHREF Montana Health Research and Education Foundation
- MMA Montana Medical Association
- Monida Healthcare Network
- Montana Frontier Healthcare Network
- Montana Mental Health
- Montana Office of Rural Health and Montana Area Health Education Center
- Montana State Auditor's Office
- Mountain-Pacific Quality Health
- Mount Powell Medical Society
- MPCA Montana Primary Care Association
- MT Tech Healthcare Informatics Degree Program
- MT Tech National Center for Healthcare Informatics
- New West Health Services
- North Valley Hospital
- Northcentral Montana Healthcare Alliance
- Northern Montana Hospital
- Northern Rockies Medical Center
- Northwest EHR Collaborative, Inc.
- Office of U.S. Senator Max Baucus
- Pondera Medical Center
- Powell County Medical Center
- Rocky Mountain Health Network

- Statewide Healthcare Coalition
- St. James Healthcare
- St. Joseph Hospital
- St. John's Lutheran Hospital
- St. Luke Community Healthcare
- St. Patrick Hospital & Health Sciences Center
- St. Peter's Hospital
- St. Vincent Healthcare
- Synesis 7
- Western Montana Clinic
- Yellowstone City-County Health Department

# **HeatlhShare Montana**

# **Financial Contributions for Start-Up Operations**

January, 2009

MT Medical Association on behalf of Mt Powell Medical Society	\$ 500
Community Hospital of Anaconda	\$ 1,000
Blue Cross/Blue Shield	\$20,000
St. Vincent's/Sisters of Charity	\$10,000
Billings Clinic	\$10,000
Rocky Mountain Health Network	\$10,000
Allegiance	\$ 2,500
Monida	\$ 4,000
New West Health Services	\$ 5,000
Montana Office of Rural Health	\$ 500

TOTAL: **\$63,000** 

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# United States Senate

WASHINGTON, DC 20510-2602

December 19, 2008

Hello Friends.

I'm sorry I can't be with you in person. I'd like to thank Cleary Waldren, all the HealthShare Montana stakeholders and the folks at Community Hospital of Anaconda for sharing my commitment to keeping Montanans healthy.

HealthShare Montana is doing a tremendous job-working to ensure Montanans get the top quality care they deserve. I'm so proud of the work you have done and are continuing to do. Please keep up the good work!

Like the folks in this room, I strongly believe every Montanan deserves access to quality affordable health care. As chairman of the Senate Finance Committee, I'm leading the charge for health care reform. Establishing HSM was just a first step. Last month, I issued a "Call to Action," which laid out my plan for health care reform. It's a blueprint that will provide universal health coverage, reduce health care costs and improve health care quality. My plan includes implementing a technology based medical records system would streamline the health care application process.

We must find solutions to our health care crisis and by working together. HealthShare Montana is a perfect example of the value of cooperation. Together, I'm confident we will make great strides in health care reform.

I'd like to wish you each a peaceful and happy holiday season and wonderful new year!

All the best.

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# HealthShare Montana Implementation Plan

# Phase 1: Requests for Proposals to implement Health Information Exchange with Initial Healthcare Constituents

All interested constituents will apply through a request for proposal process to be the initial implementers of health information exchange. Constituents are hospitals, providers, facilities and departments who are stakeholders of HealthShare Montana with the capacity and interest to implement health information exchange.

#### **Phase 2: Initial Implementation**

Five to 10 constituents that consist of some mix of hospital, hospital emergency department, clinic, DPHHS/Medicaid, Indian Health Services, long term care facility, primary care provider with somewhat advanced health information technology capabilities and a provider with no available health information technology will be selected via the RFP process. The implementation plan will be the utilization of the CCR and its contents to ease the transition of care as the patient travels back and forth between the primary care provider, hospital, clinic, nursing home and emergency department.

Functionality – Via the CCR, access to the following:

- Registration information and demographics including insurance information
- Advance directives
- A specific list of current lab values,
- Current medication list
- Record consolidation capability (CCR)

#### Performance Metrics

- Successful exchange of information across the spectrum of users
- Successful query of patient data and accrual of population data
- Exchanged data elements
- Number of providers participating
- Implementation of disease management
- Development of personal health records

#### Phase 3: Statewide Rollout

After a year of proof of concept, rollout of the model described above across the entire state of Montana will proceed on an incremental basis where each naturally occurring geographic market area is brought online one a time. Use of existing networks and relationships among healthcare providers will provide the basis for rollout implementation.

# HealthShare Montana Privacy and Security Principles

November 26, 2008

HealthShare Montana (HSM) believes that an individual's health care records should be private and secure. It also believes that patients should have a simple and convenient way to send their records to the health care professionals who treat them. HSM's health information exchange will give patients and their health care professionals the opportunity to share information electronically according to the privacy controls set by the individual patient and their provider. HSM will hold itself to a higher standard for privacy and security protection than under either federal law (known as HIPAA¹) or Montana state law.

HSM, as the state-wide health information organization, will develop policies and procedures that reflect the privacy and security principles below. These principles seek to: 1) advance each individual's control of and access to their personal health information, 2) allow efficient, secure provision of their personal health information to their chosen health care professionals, and 3) enable opportunities for data driven improvement in the public health of all Montanans.

The following privacy and security principles apply to HSM's collection, use, and disclosure of personal health information.<sup>2</sup>

• Openness and Transparency. The governance and administration of HSM will be transparent, including any future changes to this document. Public participation in the process is welcome. Openness about developments, procedures, policies, technology, and practices with respect to the treatment of personal health information is essential to protecting privacy and building trust. Individual patients should be able to understand what information is available about them through HSM, how that information may be used, and how they can exercise reasonable control over that information. This transparency helps promote privacy practices and builds confidence in individuals with regard to information privacy, which in turn should increase participation in HSM and other health information exchanges.

Health Insurance Portability and Accountability Act, Public Law 1004-191.

<sup>&</sup>lt;sup>2</sup> The term "personal health information" or "information" as used in these principles means health information, including demographic information, that relates to the past, present, or future physical or mental health or condition of an individual or to the past present, or future payment for the provision of health care to an individual if there is a reasonable basis to believe the information can be used to identify the individual. This definition includes, but is not limited to, HIPAA "protected health information" (see 45 CFR 160.103, which incorporates the definition of "individually identifiable health information") and such information protected under Montana state law.

- Participation and Control. Participation in HSM is voluntary and patients may withdraw at any time. Patients have the right to know what information HSM collects about them, how it is used and who is accessing it. Patients should have control over the distribution of their personal health information. Any exceptions to patient control should be explicit and in accordance with existing public health laws so that each patient can make an informed choice about their participation.
- Access to Information. HSM will facilitate, if it is not otherwise available, secure access by individuals to their information stored with or shared through HSM. Individuals will have the ability to designate other people who may have access to their personal health information.
- Information Collection, Use and Disclosure. Collection, use, and disclosure of personal health information through HSM, including information for research and public health purposes, will be limited to that which is legally permissible and for a legitimate purpose allowed and disclosed by HSM. HSM will make available upon a patient's request an accounting of all disclosures of personal health information made through HSM.
- Information Confidentiality, Integrity and Availablity. HSM will implement reasonable safeguards to protect the privacy and security of any information it receives, maintains or transmits. Any entity that provides personal health information to HSM must also have in place appropriate administrative, technical, and physical safeguards to protect the privacy of that information and to ensure the confidentiality, integrity, and availability of electronic personal health information it creates, receives, maintains, or transmits. HSM will not accept information from any entity unless it is reasonably confident that the entity providing information has implemented policies and procedures that safeguard the information's confidentiality, integrity and availability.
- Accountability and Oversight. HSM will establish a mechanism to respond to complaints by individuals of inappropriate or unauthorized access to or use or disclosure of personal health information through HSM. HSM will require that any entity participating in HSM or accessing information through HSM provide privacy and security training to anyone who has access to personal health information through HSM. HSM will conduct periodic audits to ensure appropriate use and disclosure of personal health information and will monitor suspicious activities. HSM may report privacy violations to appropriate government oversight agencies, and will fully cooperate with any government investigation of breaches of privacy and security laws by HSM or any participating entity or individual.

Remedies, including Mitigation. HSM will exclude any entity from participation in HSM who fails to maintain adequate privacy and security policies and practices. HSM will require participating entities to have and apply appropriate sanctions against any member of its workforce or any business associate who violates HSM's privacy and security policies, and may exclude an entity that fails to adequately implement such disciplinary policies from participation in HSM. HSM may deny access to personal health information to any person HSM reasonably believes has violated HSM's privacy and security expectations. HSM will notify participating entities of any security breach or privacy violation by HSM or its agents related to information provided by that participating entity, and will cooperate fully with the participating entity in notifying individuals affected by the breach to the extent doing so is reasonable and necessary to remedy any harm. HSM will take steps to mitigate, to the extent practicable, any harmful effect of a use or disclosure of personal health information in violation of its policies and procedures or agreements with participating entities.

		Year	
HealthShare Montana	Year One	Two	Total
January 2009	, <del>- 111</del> - <del>- 11</del> - 1		
Health Information Exchange Infrastru	<u>icture</u>		
Disease Management	\$60,000	\$60,000	\$120,000
Set-Up Imports, Implementation	\$30,000	\$6,500	\$36,500
Interfaces, programming	\$15,000	\$10,000	\$25,000
Interfaces, Maintenance	\$12,000	\$12,000	\$24,000
Disease management clinical support	\$18,000	\$18,000	\$36,000
Electronic prescribing	\$36,000	\$36,000	\$72,000
Personnel Health Record physician link	\$50,000	\$50,000	\$100,000
Participating Site expenses	\$150,000	\$150,000	\$300,000
Central Hardware Platform	\$84,000	\$84,000	\$168,000
	Sub		
	Total \$455,000	\$426,500	\$881,500
<u>Operations</u>			
Personnel - Executive Director	\$105,000	\$110,000	\$215,000
Personnel - Assistant Director	\$82,000	\$83,500	\$165,500
<b>Personnel</b> - Administrative Assistant	\$25,000	\$25,000	\$50,000
Travel - Instate (100 days/year)	\$25,000	\$25,000	\$50,000
Travel - National HIT Meetings	\$5,000	\$5,000	\$10,000
Office Equipment/Furniture	\$4,000	\$4,000	\$8,000
Legal Services, Operations/Privacy and Security	\$20,000	\$20,000	\$40,000
Liability Insurance	\$20,000	\$20,000	\$40,000
Internet Services Development/Maintenance	\$20,000	\$20,000	\$40,000

Sub

Total \$306,000 \$312,500 \$618,500

Total \$761,000 \$739,000 \$1,500,000

# **Projected Revenue Sources**

State Allocation Federal Allocation \$750,000 \$750,000

*Total* \_\_\$1,500,000